

## IMMERSION PROGRAMME

One of Skywise's most important values is collaboration.

This value has implications for the design principles of Skywise related to data-sharing, but also for our efforts to build a strong community around the world with the most digital airlines on the market. To this end, we have designed an immersion programme to build connections between Skywise top customers (Hosts) and airlines interested in finding out more about Skywise (Guests).

### HOW DOES IT WORK ?

For a day, the Host Airline will welcome onto its premises airline representatives interested in finding out more about Skywise (number of representatives to be agreed between both parties). It will be an opportunity to discuss some of Skywise's real-world applications, how teams are using it on a daily basis, its benefits, and ROI outputs. Also, to discuss Skywise Support, Training, Ecosystem, etc. with Skywise Core Representatives present at the session in support of the Host Airline.

### OBJECTIVES

At Skywise, we are convinced that the best way to find out about a product is to test it, rather than simply reading about it in a brochure. That's why, with collaboration at the heart of everything we do, we have decided to set up this programme to give interested airlines the opportunity to see Skywise in action.

## BENEFITS

### FOR THE GUEST AIRLINE

- Find out more about the Skywise experience
- Networking
- Get inspired by use cases
- Identify potential joint projects

### FOR THE HOST AIRLINE

- Industry recognition as a leader within the Skywise user community
- Networking and get challenged
- Identify potential joint projects

### ANY QUESTION?

Do not hesitate to ask us

### What about confidentiality ?

No worries, you decide what you want to show or not.  
And all Guest airlines are asked to sign a confidentiality agreement.

## IMMERSION DAY

Agenda suggestion

### MORNING

- Introduction: Host, Guests and Core Representative
- Presentation of the programme for the day
- Skywise presentation by Core Representative
- Data used in Skywise

### LUNCH

### AFTERNOON

- Presentation of top workflows
- Data governance (how data is managed on Skywise) / internal organization with Skywise
- Presentation of ongoing projects
- Advice for a successful onboarding
- Q/A

## NEXT STEP IF YOU ARE INTERESTED...

Complete the contact form