

# NAVBLUE acquires Aviolinx and the RAIDO application to complete the N-Operations Control Center Suite, and enhance its Flight Operations and Air Traffic Management Portfolio

Toulouse, France, 20<sup>th</sup> February 2020

- **After 2 years of exclusive partnership, Aviolinx joins the NAVBLUE family**
- **NAVBLUE is now positioned to deliver a highly integrated and smarter N-OCC Suite**

NAVBLUE is pleased to announce the acquisition of Aviolinx, the Stockholm-based airlines software and services provider, adding Operations Control and Crew Management solutions and expertise to its existing N-OCC suite. Combining Aviolinx with NAVBLUE will bring maximum value to customers by integrating teams of passionate flight operations professionals and flight operations solutions together to offer the most advanced Operations Control Center Suite in the market.

NAVBLUE is an Airbus Services subsidiary dedicated to Flight Operations & Air Traffic Management (ATM) Solutions and providing digital solutions and services, for civil and military environments, on the ground and onboard any aircraft: digital cockpit operations, Operations Control Centre (OCC) systems, Flight Ops Engineering, Performance Based Navigation (PBN) and Air Traffic Management.

Aviolinx provides software and services to the airline industry, including N-RAIDO Ops & Crew Management, designed to handle all aspects of Network Scheduling, Operations Control, Crew Planning, Crew Management, and day-of-ops Crew Scheduling in a single Flight Operations system. At its core, N-RAIDO is a highly dynamic event-engine coupled with a rules-engine that interacts with a single database, resulting in one dynamic application that can handle both day-of-ops management as well as long-term planning requirements of any sized airline.

For the past two years, NAVBLUE has been the exclusive re-seller of RAIDO under the name N-RAIDO Ops & Crew Management. The acquisition is a perfect fit with NAVBLUE, as RAIDO complements NAVBLUE's solutions across the flight operations eco-system (Flight Planning/Ground Solutions, EFB solutions, ATM). The acquisition will also enable NAVBLUE and Aviolinx to leverage additional joint capabilities to innovate further, industrialize their solutions and expand their market footprint, especially in Tier 1 and 2 airlines.

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Both well-known and respected in the market, the two companies share the same vision and joint values, while boasting perfect complementarity:

- **Extensive expertise around airline crew and operations related customer needs and technology;**
- **Joint vision and spirit of innovation to optimize operations in a seamless and fully integrated suite** for sustainable flight operations;
- **Customer centric culture**, providing value to customers offering a customer-focused experience which can now be even further enhanced as one company.

Fabrice Hamel, Chief Executive Officer at NAVBLUE, said: *“After two years of partnering with Aviolinx, we are delighted today to welcome them as part of the NAVBLUE family, joining our forces to provide combined offers and reach a larger market penetration, while having a common goal of making tomorrow’s airspace and airline operations more efficient and sustainable. Meanwhile we will expand our global footprint by adding a new office and team in Sweden”.*

Joakim ANDERSSON, Aviolinx founder, who will take on the role as Managing Director for NAVBLUE in Sweden, said: *“We are very excited about this new chapter for Aviolinx. Being part of NAVBLUE will allow us to advance our technical competences and expertise even further in combination with NAVBLUE’s expertise and flight operations resources. We are confident that joining our solutions and offering a fully integrated suite will create unbeatable value for any airline looking for a modern and highly efficient technology solution to manage their operations. We look forward to continuing to be game-changers in the industry as part of NAVBLUE.”*

**About NAVBLUE:** NAVBLUE is an Airbus Services company, wholly owned by Airbus, and dedicated to Flight Operations & Air Traffic Management Solutions. NAVBLUE provides digital solutions and services, and supports both civil and military environments, on the ground and onboard any aircraft and offers expertise in a range of areas, including digital cockpit operations, Operations Control Centre (OCC) systems, Flight Ops Engineering, Performance Based Navigation (PBN) and Air Traffic Management (ATM). NAVBLUE employs 480 employees spread across Canada, USA, UK, France, and Thailand, with representatives in several other countries across the globe.

**About Aviolinx:** Aviolinx provides software and services to the airline industry, and has developed a next generation Flight and Crew Management system called RAIDO. RAIDO covers all aspects of the aircraft and crew management process and handles the end-to-end planning and operations stages using one fully integrated platform for planning and operational processes, to help bring better financial control to airlines. Aviolinx is a Swedish company based in Stockholm.