

Airbus Services

Services for Lessors

2019

**For more information:
see you on
services.airbus.com**

or contact us at:
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AIRBUS

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AIRBUS



Dear Customer,

For our second edition, a new team and a boosted dedication to enhance and deliver Services adapted to the Lessors' needs at all stages of the Lifecycle of your assets.

With over 12.000 aircraft delivered, we have a common goal of ensuring that these Aircraft are maintained and operated successfully, cost efficiently and in the safest manner. Safety remains our absolute priority.

Being closer to you, we know that with this also comes a set of challenges for you as Lessors as an ever growing proportion of these aircraft are leased.

50% of the worldwide flying fleet is owned by Lessors, this is obviously good news for the industry but at the same time we are well aware of the additional in-service needs this fast growing environment requires. Lean and efficient Services are and will be required at all stages of the aircraft lifecycle but there are several critical phases where having the right service, the right solution is what will help you retain maximum asset value, speeding up and optimising transition time to ensure that your asset is generating revenue.

Today one aircraft transition takes place every day somewhere in the world, the global services forecast sees this more than doubling in the next 20 years.

We have developed packaged answers to provide you with a complete portfolio of full life-cycle solutions provided by Airbus. We know that each project might come with their fair share of surprises, as OEM we are in the best position to mitigate the risk by bringing together all areas of expertise and by leveraging the possibilities offered by digital solutions. With the constant mission to ensure that our solutions are evolving with your needs, we have set up a dedicated Business line: Airframe Service. Scaling up and industrialising Airbus ability to deliver Airframe Services from Post TOT modifications, Modification Embodiments to full Turnkey Aircraft transitions including aircraft heavy Maintenance.

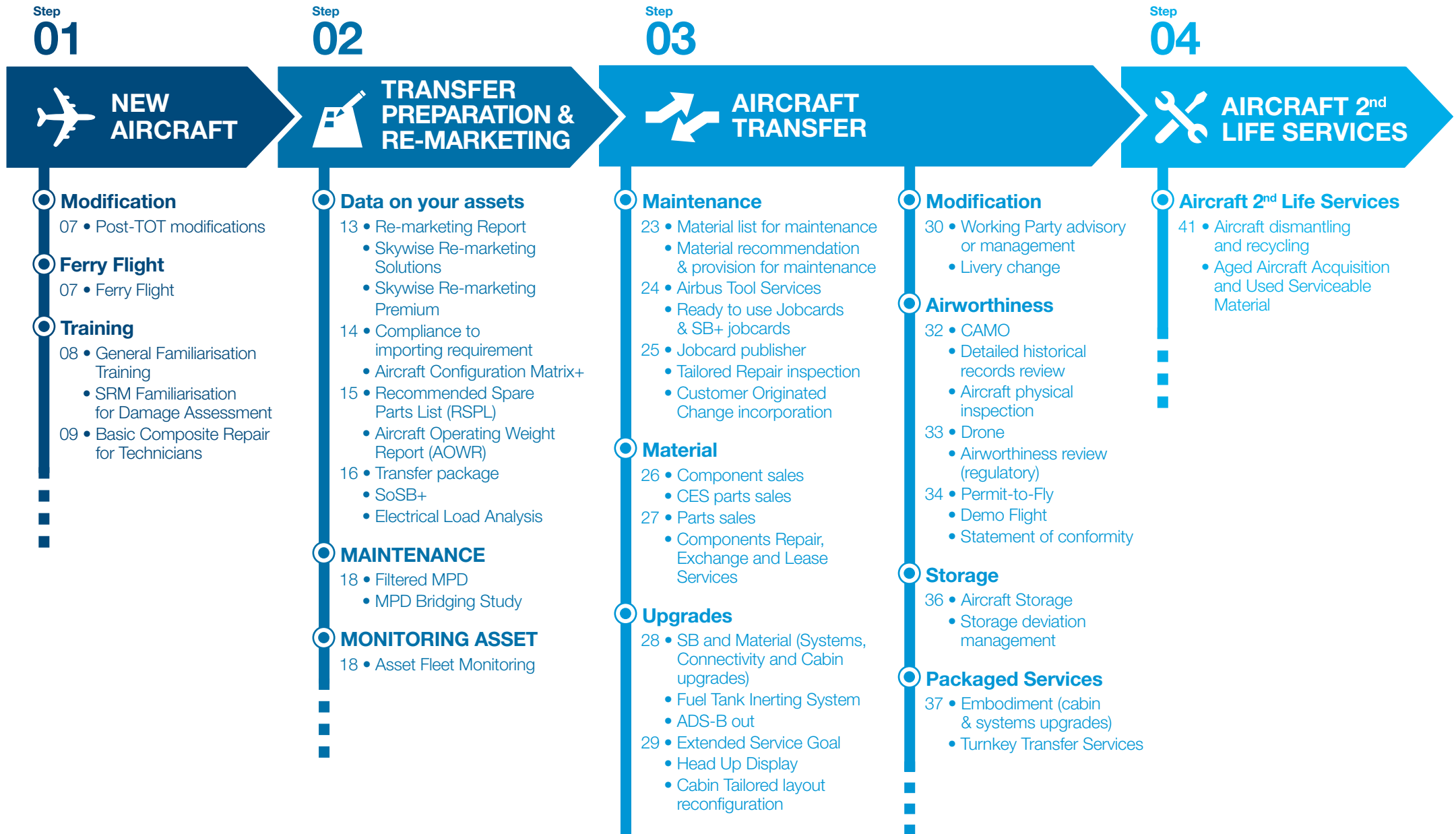
One of the Airbus efforts to minimise the environmental impact of aviation is also to maximise aircraft dismantling in an eco-efficient way. Currently 92% of the Weight of the aircraft (parts and raw materials) can be re-used or recycled. This represents up to 1000 aircraft per year by 2037 and another great way to retrieve some value from an end of life asset.

Behind these products and services there is a professional, enthusiastic and motivated team worldwide which is committed to designing, delivering and supporting your fleet with Airbus Services.

Let's transition together to the next level of Service.

Rémi **Maillard**
Head of Services
by Airbus

Bruno **Galzin**
Head of Customer
Support Leasing & MROs





New Aircraft



MODIFICATION

Post-TOT modifications

Lessee not identified on time for Production Configuration?

Not an issue!

Should you be in the situation that the Lessee was not identified on time or that an issue is preventing the planned operator to take the aircraft, the aircraft can still be modified by Airbus and delivered to the selected operator as normal hence with no impact on the Lease rate of the asset.

The post TOT modification package allows to store the aircraft, define and execute the modification of the aircraft and managing the airworthiness of the aircraft through the Airbus CAMO until delivery to the operator.

NEW AIRCRAFT

Benefits

- + Maximise asset value and lease rate
- + Delivered through Airbus delivery center
- + Turnkey Airbus solution
- + No unnecessary movement of the asset

FERRY FLIGHT

Ferry Flight

Get the aircraft where it needs to be

This service allows to ferry an Aircraft to any given destination. Airbus is able to provide temporary registration, flight crew and permit-to-fly.

Airbus is also the only entity able to validate special Flight Condition Data to allow a non-airworthy aircraft to make a flight.

Benefits

- + Ability to move non-airworthy aircraft
- + Airbus can manage the full process



Benefits

- + Short course: 2 days (except A350 and A380)
- + Suitable for all categories of personnel
- + Available for all aircraft
- + Also available in 'Exec Gen Fam' 1 day

General Familiarisation Training

A new aircraft type? We will help make it more familiar

This course provides a general overview of all Airframe, Powerplant and Avionics systems. It includes special safety precautions, tooling and maintenance practices specific to the aircraft, and is aimed at Technical, non-technical managers and other support personnel.

Benefits

- + Short course: 2 days (except A350 and A380)
- + Good general introduction to the SRM and use of the SRM

SRM Familiarisation for Damage Assessment

Understanding structural damage to assist you in your aircraft assessments

This course gives the basic skills necessary to feel confident with the use of the Structure Repair Manual (SRM) to assess commonly encountered structure damage and take the appropriate decisions. This objective will be achieved by the detailed study of the content and layout of the manual with a specific emphasis on the importance of damage mapping and use of the appropriate allowable damage page blocks.

Benefits

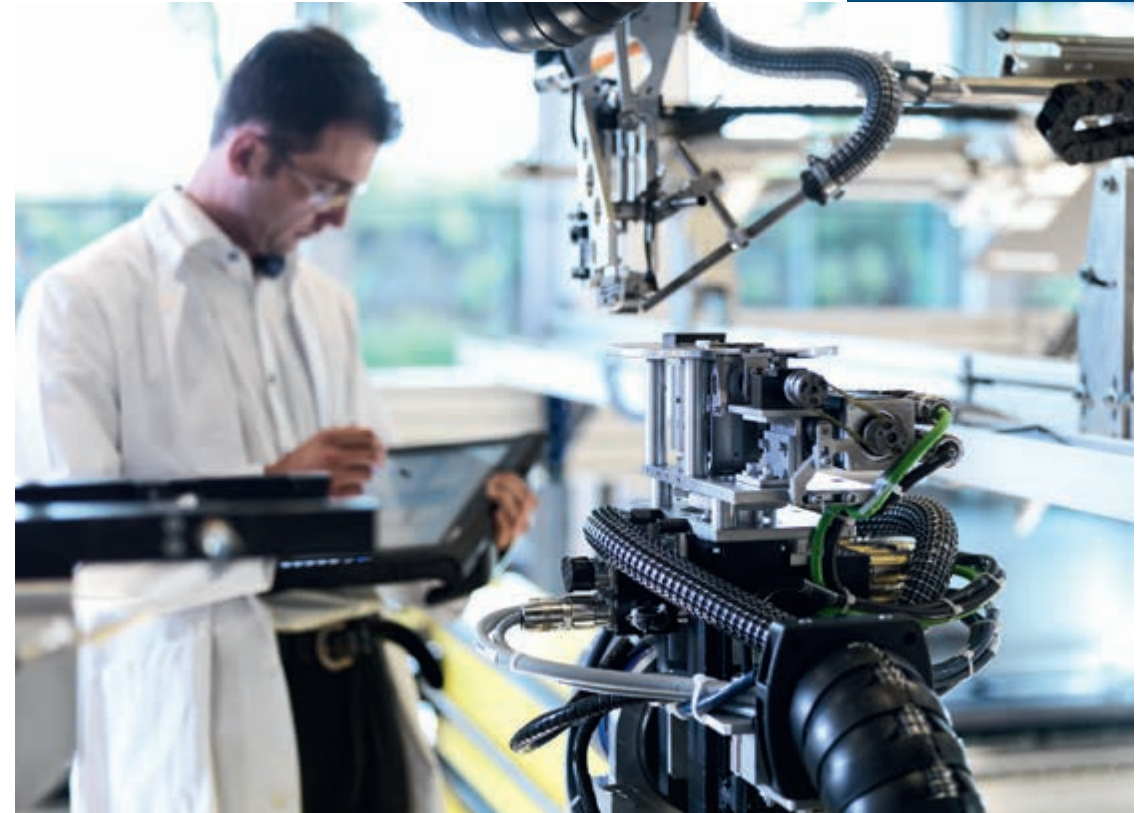
- + Course is composed of both theoretical (2 days) and practical (3 days) parts
- + Good introduction to use the SRM & perform basic repairs

Basic Composite Repair for Technicians

Understanding the specifics of composite repairs to assist you in your aircraft assessments

The aim of this course is to familiarise personnel with the following:

- Composite materials and their application on Airbus aircraft
- With basic standard practices for bonded and bolted repairs
- In performing standard SRM repairs (sandwich structures, solid laminates).





Transfer preparation & Re-marketing

DATA ON YOUR ASSETS

Re-marketing Report

Re-marketing your aircraft? Where best to place your asset?

Provide the Lessor with a Rough Order of Magnitude (ROM) of the potential cost of placing the Aircraft with a new Lessee in a different regulatory environment.

TRANSFER PREPARATION & RE-MARKETING

Benefits

- + Allows the lessor to prioritise his marketing actions in terms of target region
- + Supports the Lessor with cost forecasting

Skywise Re-marketing Solutions

Re-marketing in one click

The first Skywise application available for Lessors. With Skywise re-marketing solutions you will be able to obtain in one click price and Leadtime data of placing your asset in different regions of the world. This report facilitates your impact analysis of the different Mandates worldwide.

Benefits

- + One-click data
- + Allows the lessor to prioritise his marketing actions in terms of target region
- + Supports the Lessor with cost forecasting

Skywise Remarketing Premium

Re-marketing at the next level

Remarketing premium pushes your knowledge of the aircraft even further: You will be able to benchmark the configuration of your fleet vs a MSN reference to find the most similar configuration to reduce cost and leadtime of re-configuration during the transition phase. You will equally be able to check the implementation of a given product or system on all the assets of your fleet.

DATA ON YOUR ASSETS

Benefits

- + Get formal statement from the OEM according to the compliance of a given aircraft to the importing requirements of a specific country

Compliance to importing requirement

Get a better view on regulatory constraints

Perform a dedicated analysis of the aircraft configuration status against the importing requirements of a dedicated country.

Benefits

- + Support to Lessor in selecting their future Lessee by providing the delta in configuration between 2 or more aircraft
- + Combined with the Fleet Commonality analysis, the lessor has a full picture to prioritise one prospect lessee over another

Aircraft Configuration Matrix+*

Helping you to understand and market your assets

The ACM+ provides you with additional valuable information, with respect to standard ACM.

On top of the current ACM data (SB reference, compliance and nature, associated MODs, reported status), the ACM+ tags:

- Free of charge SBs,
- SBs subject to the RFC/RMO procedure.

It also links SBs with:

- Airworthiness Directives (AD),
- Operations Engineering Bulletins (OEB),
- Vendor SB (VSB),
- All Operator Transmission (AOT).

Finally, it allows to clearly distinguish the different SB status contained in the file: SB reported by customers with the reporting date and the reporting reference when reported online, SB reported by Airbus.

*With the authorisation of the Lessors Prospects.

DATA ON YOUR ASSETS

Recommended Spare Parts List (RSPL)

Helping you to understand the spares installed on your aircraft and market your assets

The Recommended Spare Parts List (RSPL) provides the current status of parts installed on the aircraft.

This document can be provided for the following categories of material:

- Line Replaceable Unit (LRU)
- Line Maintenance Breakdown Parts (LMP)
- Cockpit Push Buttons (CPB)
- Standard Hardware List (STD).

Aircraft Operating Weight Report (AOWR)

Giving you historic and current Design Weight configuration of your fleet

The list includes the Design Weight at aircraft delivery, and subsequent retrofits to increase or decrease such weights.

Details contain:

- SB references- Reporting date
- Purchasing party (lessor/lessee)
- Catalogue of all available Weight Variants per aircraft type.

Benefits

- + Access to configuration and material information in an 'easy-to-use' format
- + Allows to complete the picture for cost forecasting

Benefits

- + Allows the lessor to monitor the value of the fleet
- + Supports the aircraft re-marketing budget by showing the highest entitled weight

DATA ON YOUR ASSETS

Benefits

- + Supports the transfer preparation phase
- + Easy to use format Excel
- + Available within 2 working days
- + Supplies original OEM data

Transfer package

The key OEM Data you need to prepare your aircraft transfer

The Transfer Package is designed to help all Airbus customers manage the transfer phase of an aircraft.

While you need to know in detail the status of the aircraft in order to prepare its transfer to, or its recovery from an operator, Airbus has the right tools and knowledge to help you achieve your goal.

The Transfer Package includes the following deliverables:

- List of Repair Approval Sheets (RAS) valid for a specific MSN
- Aircraft Configuration Matrix (ACM) for a specific MSN
- List of all applicable Airworthiness Directives (AD) for a specific MSN (.xls file), and
- List of free of charge Service Bulletin (SB) kits delivered to the operators during the leased periods (per MSN).

Benefits

- + Supports the transfer preparation phase
- + Easy to use format Excel
- + Supplies original OEM data
- + Time saving

SoSB+

All you need to know about your SBs

SoSB+ groups all essential information of the SB in one single easy to use excel file. SoSB+ facilitates easy analysis & planning of the SB without opening each one.

Benefits

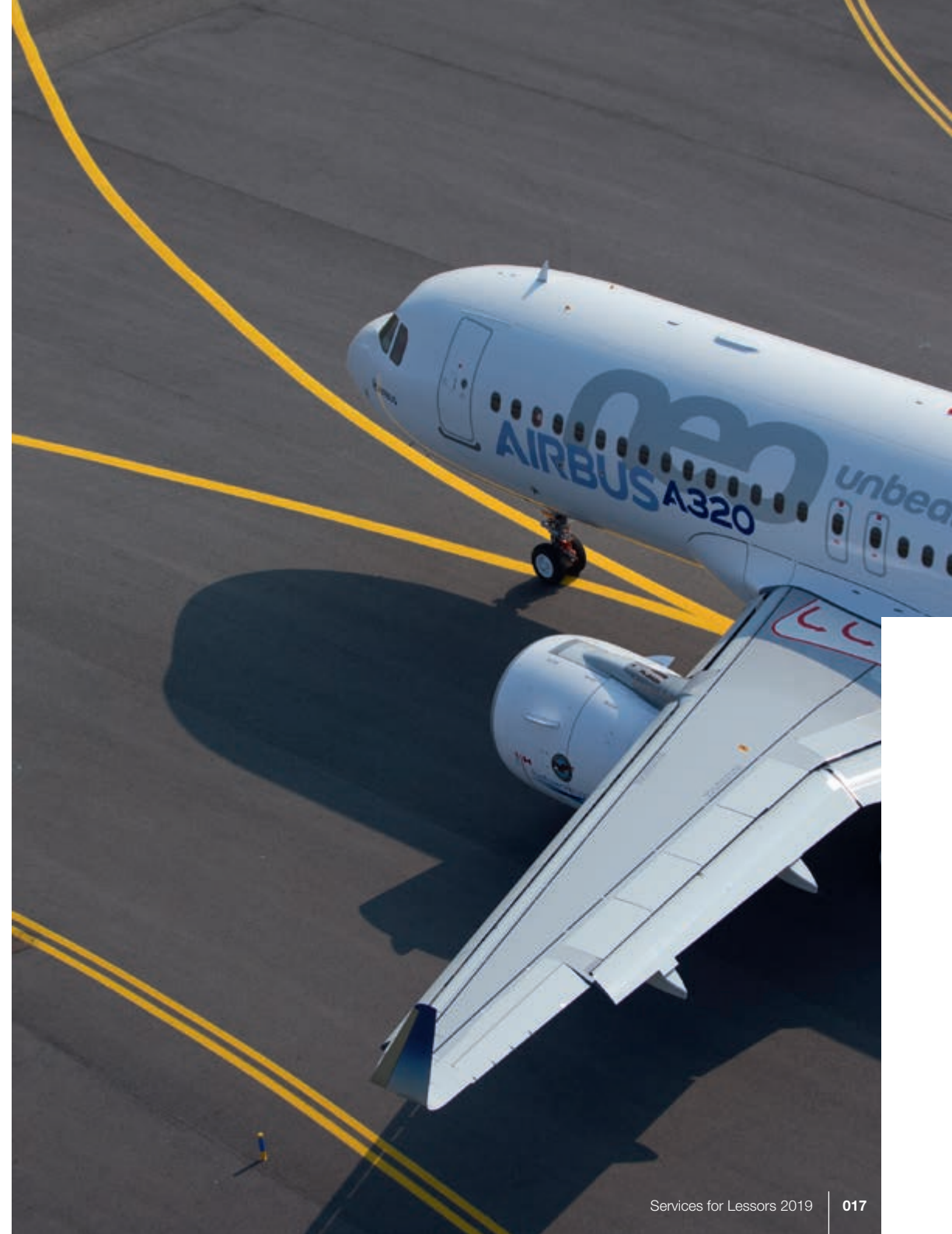
- + Supports the transfer preparation phase
- + 3 formats available "pdf", "rtf" and "csv"
- + 2 possible views at delivery and reflecting current configuration

Electrical Load Analysis

We can give you the status

The Electrical Load Analysis document or Electrical Structure Network ELA for the A350 XWB provides the electrical load status at the time of aircraft delivery.

The operator is responsible for updating the ELA and ESN-ELA documents to reflect the electrical status of the aircraft after delivery. Nevertheless, Airbus can provide an ELA Update service.



MAINTENANCE

Benefits

- + Supports the transfer preparation phase
- + Available within 5 days

Filtered MPD

OEM Data to ensure continued airworthiness

We can provide a list of applicable MPD tasks for a given aircraft. This can be extended to ALS requirements and additional AOT/OIT/ ISI/AD/ISB recommendations.

Benefits

- + Supports the transfer preparation phase
- + Ensure the compliance with OEM maintenance recommendations

MPD Bridging Study

What will the transfer impact in terms of maintenance?

We can provide a Delta analysis between Airbus made Maintenance Programme and Operator Maintenance Programme.



MONITORING ASSET

Benefits

- + OEM expertise
- + Highest quality standards
- + Ensure the residual value of the aircraft is taken into account
- + Risk managed

Asset Fleet Monitoring

Keeping an eye on your asset

We can provide you with advice & monitoring during the lease phase including:

- Health monitoring of the lessee in financial terms
- Health monitoring of the asset (Records & aircraft)
- Maintenance reserve claim review and advisory
- Maintenance cost forecast of the asset to advise the Lessor on the strategy to be adopted for their asset.



Aircraft Transfer





MAINTENANCE

Material list for maintenance

More data on your spares

Airbus proposes two levels of solution to obtain more information regarding the applicable material items: "Material list for maintenance" and a "Material recommendation & provision for maintenance"

This "Material list for maintenance" is a comprehensive document providing you with a complete list of expendables, consumables, tools and ground service equipment required for scheduled and unscheduled maintenance tasks. This list is extracted from the customised AMM documentation.

AIRCRAFT TRANSFER

Benefits

- + Available for all aircraft programs except A300
- + Easy to use excel format
- + All relevant information extracted from your customised AMM documentation
- + Available within 2 days

Material recommendation & provision for maintenance

Let us manage your spares provisioning

To help you provision the right material for heavy maintenance events (C-Check or Structural Overhaul), Airbus has developed the Airbus Maintenance Material Forecast (AMMF). This is a customised material recommendation identifying the airframe parts, expendables, standard hardware and components that might be required to complete a hangar scheduled maintenance. The AMMF service will be delivered as a set of data applicable to a given aircraft tail number and a given maintenance event.

To complement the AMMF, we can provide a provisioning package that aims to consolidate the provisioning of vendor parts and to integrate other material categories as per your individual requirements. Airbus will be your single focal point taking over order handling, sourcing, tracking of parts as well as the consolidation.

Benefits

- + Reduced effort in planning & preparation for a maintenance event
- + Prevention of delays during maintenance event due to missing material
- + Decreases the cost of maintenance material by enabling advances / early purchasing at market price

MAINTENANCE

Benefits

- + Reduced effort in planning & preparation for a maintenance event
- + Unique interface
- + Possible turnkey solution

Airbus Tool Services

We can provide the tools

Airbus Tool Services supports maintenance activities by providing MROs with a flexible and reliable service covering:

- Tool recommendation process
- Airbus Proprietary Tools
- Vendor Tools
- Tool lease and repair.

Benefits

- + Complete solution for Adhoc jobcards
- + OEM expertise

Ready to use Jobcards & SB+ jobcards

Supporting you and the MRO with a jobcard service

Airbus proposes a Ready-To-Use Jobcard solution to support your maintenance check completion. We can produce both MPD & SB Jobcard according to the latest source document. Jobcards will be delivered in pdf and made available via FTS folder.



MAINTENANCE

Jobcard publisher

Supporting you and the MRO with a jobcard service

Should you wish to generate the jobcards yourself, jobcard Publisher is Airbus software which allows the production of the company's maintenance jobcards by:

- Retrieving the documentary elements from the Company maintenance documentation available in Standard Generalised Mark Up Language (SGML) and Extensible Markup Language (XML)
- Assembling the documentary elements and the corresponding production data
- Formatting the jobcard
- Printing the jobcard.

Tailored Repair Inspection

Optimise your SRM

In order to resolve conflicts on repetitive inspections following damage and to facilitate the placement of your asset with the new Lessee, Airbus can perform a specific analysis of all Category B and C repairs covered by the SRM. This analysis will allow the Lessor to defer or cancel some recurrent inspections applicable to its aircraft.

Customer Originated Change incorporation

All changes in Airbus documentation

State of the technical documentation will be one of the elements determining the value of your asset taking into account the cost of bringing it back to the standard.

The COC incorporation service allows to capture the STC changes into your Airbus documentation.

Benefits

- + Simplify and customise the jobcards production
- + Improve the aircraft availability
- + Fully integrated into the process and Maintenance Information System

Benefits

- + Increase asset value on the market
- + Helps solve conflicts linked to contractual delivery conditions

Benefits

- + Non-Airbus SB reflected in the documentation
- + Improved asset value

Component sales

Buy your components you want when you need it

- Line Replaceable Unit (LRU)
- Line Maintenance Part (LMP)
- LRU and LMP.

Benefits

- + Competitive Prices
- + Global Airbus ordering volume
- + Stock Availability
- + More than 10,000 active part numbers published on Airbus Spares
- + Order Flexibility
- + Worldwide sourcing including rare parts, 24/7/365
- + Customised Price Agreements
- + Stable prices without contractual binding
- + Airbus Services Synergies
- + Option to integrate into Airbus Managed Inventory (AMI) and Integrated Material Services (IMS)

CES parts sales

See the smaller picture

Aircraft CES parts sales

Materials identified as raw material, composites and chemicals are indicated as Consumables & Expendables and are handled within the Airbus standard parts team.

These materials cover, for example, metal extrusions and profiles, plastic extrusions, wires, cables and protection, seals and strips, insulation material, tapes, paints, adhesives and lubricants, switches and hoses.

Engine CES parts sales

The Engine CES are parts of an aircraft engine or engine accessory parts.

The product may only be certified by the engine manufacturer.

We offer spares support for engine consumables and expendables for both turbo prop and jet engine configurations.



Parts sales

New parts

Parts related to the body of aircraft and structure parts.

Used and surplus parts

Airbus is offering certified used and surplus material. In order to best support the operators in reducing inventory, maintenance costs and support AOG assistance, our portfolio includes both Airbus structural parts and Original Equipment Manufacturer (OEM) components in a certified serviceable condition.

Components Repair, Exchange and Lease Services

Getting the most out of the assets

Airbus Repair Services:

- High quality of repair through OEM expertise
- All types of damages, fleet-wide engineering and design knowledge
- Advanced support prior and during repair (exchange or lease options)
- Worldwide tool repair and re-calibration capabilities.

Airbus Exchange and Lease Services:

- Worldwide parts storage network (more than 11,000 different units available)
- 24/7 availability via AOG Desk
- Fast and qualified responses
- Latest technical standard

Additional customised services offered:

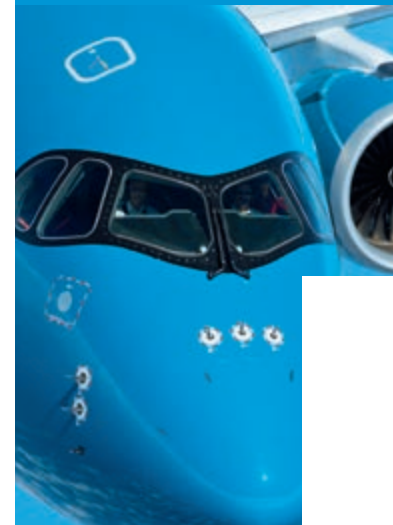
- OSS: Onsite stock solution
- ECO: Pre-defined cost optimised repair solution

Benefits

- + Excellent fit
- + High reliability and durability
- + High service level and residual value

Benefit

- + 30 repair stations and partners with more than 30,000 parts on our capability list



UPGRADES

Benefits

- + Modifications and configuration management
- + Fully integrated documentation
- + Knowledge gained on numerous delivery configurations and new aircraft definitions

SB and Material (Systems, Connectivity and Cabin upgrades)

Need to modify it? We have a solution

Because moving your asset from one Lessee to another will entail some changes to the aircraft, Airbus can provide a wide range of modifications. The scope can include almost any aspect of the aircraft from the appearance and layout of the cabin to the flight operations' performances. We offer global solutions which include engineering design, installation instructions (Service Bulletins), associated kits and documentation updates.



Fuel Tank Inerting System

The FAA and the CAAC require operators and manufacturers to incorporate a Flammability Reduction Means (FRM) or ignition mitigation means on fuel tanks having a flammability exposure exceeding certain thresholds. These amendments affect new aircraft types, new aircraft in production and in-service aircraft.

ADS-B out

ADS-B out provides an automated means of communication between aircraft and the ground meeting current and future world-wide mandates.

Benefits

- + Meet Air Traffic Management regulations
- + Enable efficient Flight Operations

UPGRADES

Extended Service Goal

Extended Service Goal upgrades can allow Airbus operators to increase the operational lifetime of their aircraft in terms of flight hours and flight cycles. This can bring up to 10 years or more of additional revenue service above the initial design objectives.

Head Up Display

HUD is a transparent display with the image focused to infinity to benefit the cockpit crew. It superimposes aircraft trajectory information on the external world.

Benefits

- + Improves situational awareness and approach stability
- + Improves accuracy when hand flying
- + Improves accuracy of touchdown point
- + Reduces minima at take off and landings as per local authorities procedures

Cabin Tailored layout reconfiguration

A full reconfiguration of airlines' aircraft

Airbus Upgrade Services will focus on your individual needs, from a single cabin modification to a full reconfiguration with or without any cabin monument changes.

We define your solutions including optimised layout, colour trim & finish. We deliver drawings, modifications, component lists, Service Bulletins and certification documents. As an option we will also deliver the required parts and kits.



MODIFICATION

Benefits

- + One single entity to manage the whole process end-to-end
- + Access to a set of Airbus approved MRO with pre-agreed GTA
- + Worldwide footprint

Working Party advisory or management

Our eyes on your asset

Airbus can be your designated representative during a working party either in an advisory capacity when the WP is contracted by the Lessee or in full management when contracted by you.

Working Party services include: maintenance and modification embodiment services, turnkey upgrade, trouble shooting, MRO Input Monitoring. This service can be offered as part of a full turnkey Transfer Service

Benefits

- + Thanks to 3D modelling of the maskings
- + TAT of painting reduced by 20%
- + High precision rendering

Livery change

We can paint it for you

The variations of aircraft livery are as endless as the creativity and inventiveness of airlines. But whatever the branding strategy an airline may choose, the major considerations - which are all directly associated with cost - are the time and expertise needed in a paint shop to realise these 'works of art', we have the service that can put both worlds together.

Our offer includes:

- New livery design
- Vectorised drawings
- Service Bulletin
- Tool Kit
- Embodiment
- On site assistance.



AIRWORTHINESS

Benefit

- + Comply with EASA Part M requirement during the period you host the responsibility of your aircraft

CAMO

We can take care of it

We can take care of the continuing airworthiness management of your aircraft during the period between two Lessees.

Benefits

- + Traceability of asset managed
- + Highlighted deviations from return conditions
- + OEM expertise
- + Highest quality standards

Detailed historical records review

We'll dig into the books

We can help you ensure that all required historical records and status are available and accurate.

We will provide you with a detailed list of deviations that need to be modified to ensure that the aircraft is put back in airworthy condition and in line with the return conditions.

Benefits

- + OEM expertise
- + Highest quality standards

Aircraft physical inspection

We'll check it for you

We can perform the physical inspection of the aircraft.

We will provide you with a detailed list of discrepancies that need to be modified to ensure that the aircraft is put back in airworthy conditions and in line with the return conditions.

AIRWORTHINESS

Drone

Your flying inspector

Ground Support Equipment (GSE) based on Autonomous Drone technology to perform Aircraft upper part inspections.

Airworthiness review (regulatory)

We'll stamp it for you

This Airworthiness Review is performed with Airbus CAMO.

The aim of the Airworthiness Review is to check the coherence between all aircraft records, status, Flight Manual, Weight and Balance Manual, on-board certificates with regard to regulatory requirements.

The outcome of this Airworthiness Review is a report or a recommendation supported by an Airworthiness Certification Dossier.

This service consists of the following:

- Preliminary acceptance
- Preparation
- Kick off meeting
- Records review
- Physical review
- Debrief meeting

Deliverables: a report or a recommendation with its Document Review Report, a Physical Review Report accompanied by an Airworthiness Certification Dossier.

Benefits

- + Reduce aircraft inspection time from 2+ hours to 10 minutes
- + No particular qualification required

Benefits

- + The Airworthiness Review (regulatory) is necessary to get:
 - A Certificate of Airworthiness and the associated documents
 - A new Airworthiness Review Certificate
 - A Certificate of Airworthiness for Export with associated documents

AIRWORTHINESS

Benefit

- ⊕ Get the ability to fly an aircraft which is not under any AOC (Air Operator Certificate)

Permit-to-Fly

We can make it easy for you

Get a special flight permit from the CAA of aircraft registry country to allow one flight on aircraft without a valid certificate of airworthiness.

Benefits

- ⊕ Airbus capacity
- ⊕ Flight test pilot expertise

Demo Flight

We can fly it

Once all the work has been done, Airbus can support you with our flight test pilots to perform or assist you for the demonstration flight.

Benefits

- ⊕ Convenient for second-hand old aircraft, where the technical documentation at time of delivery was only provided in paper
- ⊕ All the SBs since the aircraft is in-Service are taken into account
- ⊕ Robust process with EASA to deliver these documents on time and on quality

Statement of Conformity

Making sure it's compliant

Each individual aircraft configuration (type design definition and additional modifications) at its initial delivery complies with the applicable airworthiness requirements of the country where it will be registered. To be registered and operated in another country, additional compliance demonstrations may be required by the other corresponding Foreign Airworthiness Authority.

Type Certification activities:

Some countries directly validate the French DGAC/EASA Type Certificate, others request a detailed design assessment leading to a dedicated Type Certificate. In this case, obtaining the foreign Airworthiness Type Certificate is a prerequisite for any aircraft registration in that country.

- Airbus Statement of Conformity to foreign Airworthiness Authority TD at time of delivery
- Airbus Statement of Conformity to foreign Airworthiness Authority TD at current configuration
- EASA Statement of Conformity to foreign Airworthiness Authority Type Design
- EASA Statement of Conformity to foreign Airworthiness Authority Type Design with approval (subject to acceptability) of all Airbus modifications by Foreign Airworthiness Authority.



STORAGE

Benefit

- + Get one single entity taking care of its aircraft while in storage between two subsequent leases

Aircraft Storage

We can look after it for you

Provide storage capacity and Continuing Airworthiness Monitoring while in storage.

Benefits

- + Manage the abnormal situation
- + Retrieve your aircraft in airworthy condition

Storage deviation management

Getting back to normal

Should your asset have been stored in particular conditions not meet applicable storage procedures, we can provide a parking and storage study to bring your asset back into airworthy condition.

PACKAGED SERVICES

Embodiment (cabin & systems upgrades)

We can modify it for you

Airbus is able to manage the embodiment of the aircraft of all the necessary modifications (system upgrades cabin reconfiguration) to meet the next lessee requirements.

Airbus will act as your single interface to manage the whole project:

- Work preparation
- Tool identification
- Kitting
- Planning optimisation
- Task sequencing
- Working party
- On-site assistance.

Benefits

- + End-to-end project management
- + All Airbus aircraft type
- + Optimised aircraft availability
- + Airbus expertise with dedicated and experienced team
- + Part 145 approved organisation
- + Worldwide footprint
- + Innovative approach

Turnkey Transfer Services

Give us the keys we will manage the rest!

We are able to bundle all services in a turnkey package where we will ensure the management of Aircraft transfer of your asset from A to Z. The optimisation of the work performed on the aircraft being our priority.

It includes the following aspects customised to your need:

- Contractual requirements review
 - Detailed aircraft historical records review
 - Aircraft physical inspection
 - Delivery working party
 - Aircraft reconfiguration
 - Paint Livery
 - Support to Acceptance Flight
 - Intermediate storage & CAMO services (option)
 - Airworthiness Review (option)
 - Presentation to next operator
- With:**
- Project Management
 - Discrepancy Items List
 - Progress Reports
 - Aircraft reconfiguration & new livery (if required)
 - Aircraft maintenance (if required)
 - CAA compliance status report (option)
 - Delivery Bible

Benefits

- + One single entity to manage the whole process end-to-end
- + OEM expertise
- + Flight Acceptance with Flight Test pilots
- + A worldwide MRO network





Aircraft 2nd Life Services



AIRCRAFT 2nd LIFE SERVICES

Aircraft dismantling and recycling

A step towards reducing aviation footprint on the environment

Tarmac Aerosave' mission is to take care of lessors' aircraft at every stage of its life cycle offering services including amongst others storage and recycling solutions. Our wide range of services allows us to protect your asset's value or retrieve as much value as possible from your end of life asset by performing an ecological aircraft disposal. Parts dismantled at this occasion are candidates for a second life.

Benefits

- ⊕ N°1 in Europe for aircraft storage provides time for lessor's decision on aircraft 2nd Life options
- ⊕ N°1 worldwide for ecological aircraft disposal: 92% of the aircraft weight reused or recycled - An effective solution for aircraft owners' corporate responsibility

Aged Aircraft Acquisition and Used Serviceable Material

New life for used aircraft

Providing new opportunities for our customers by acquiring aged aircraft and offering used and surplus certified parts for all platforms.

Dedicated team handling:

- Assessment and sourcing of used and surplus material
- Re-certification of parts
- Sales and distribution of used serviceable material

Benefits

- ⊕ **Assets Acquisition**
 - Multiple solutions to get aged assets off your balance sheet
 - Interested in all platforms
- ⊕ **Reliable & Economical**
 - Modified to the latest airworthiness standard
 - Airbus certified quality and reliability at Fair market value
 - All necessary documentation included
- ⊕ **Available**
 - Same process as for a new part (AOG, COD 24/7, Account Directors)
 - Real-time availability on future Satair One Portal

